

BUA CEMENT PLC RELEASES AUDITED FINANCIAL RESULTS FOR THE 12-MONTH PERIOD ENDED DECEMBER 2023; RECORDS STRONG REVENUE GROWTH OF 27.4% TO ₦460 BILLION; IMPACTED BY FOREIGN EXCHANGE LOSSES DUE TO DEVALUATION OF THE NAIRA.

*February 29, 2024
Lagos, Nigeria.*

Today, BUA Cement (“the Company”) released its full year 2023 Audited Financial Statements and Accounts. Despite the challenging economic conditions that started with the Naira redesign policy, the Company posted a strong revenue growth of 27.4% to ₦460 billion (2022: ₦361 billion), resulting from an increasing market share. However, with the devaluation of the Naira last June and its continued depreciation, as well as growing inflation, the Company faced increasing price pressures which impacted production costs, as these increased by 39.5% to ₦276 billion (2022: ₦197.9 billion).

In addition, a net foreign exchange loss of ₦70 billion (2022: ₦5.5 billion) was recorded; with ₦52.5 billion attributed to finance costs, associated with the construction of the additional 3mmtpa lines at Obu and Sokoto (incl. other ancillary activities) and the sum of ₦17.5 billion attributed to foreign trade payables. Nevertheless, the Company reported a net profit after tax of ₦69.5 billion.

According to the Managing Director/ CEO, Yusuf Binji: “Clearly, the operating environment in 2023 was challenging, given the different headwinds confronted with at the start of the year and especially with the devaluation of the Naira. During the year, we launched the maiden edition of the BUA Cement Scratch and Win promo., among other initiatives, which saw BUA Cement further increase its share of the market and resulted to a 27.4% rise in revenues to ₦460 billion from ₦361 billion in the prior year.

In addition, we cold commissioned the new 3mmtpa lines at the Sokoto and Obu Plants, activated a new 70MW gas power plant in Sokoto and eagerly await the activation of the 70MW gas power plant at Obu during the first quarter of 2024. Apart from these, we took delivery of over 500 trucks to support our distribution activities, which further deepened our market presence.

We believe these investments further ‘**Reinforces our Purpose,**’ which is to be ‘**A highly competitive leader in Nigeria**’, as we address not only the housing and infrastructure needs in a sustainable manner, but also seek out innovative ways to making cement affordable”.

On the Financial Performance, the Chief Financial Officer, Jacques Piekarski said: “Our financial performance in 2023 was indeed resilient given the economic environment, led by the devaluation of the Naira. But despite the reported foreign exchange loss, EBITDA increased by 9.6% to ₦169.3 billion from ₦154.5 billion in 2022. We are confident about the business, together with the evolving strategy to thrive.”

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I. Financial Highlights

N'm	FY 2023	FY 2022	%Δ
Revenue	459,999	360,989	27.4
Cost of sales	(276,043)	(197,944)	(39.5)
Foreign exchange losses	(69,956)	(5,501)	12.7x
Operating profit	74,697	129,720	(42.4)
Profit after tax	69,455	101,011	(31.2)
Earnings per share	205	298	(31.2)

II. Conference Call for Analysts and Investors

BUA Cement Plc will host a conference call for investors and analysts on 14 March 2024 at 3pm (**New York: 10am, London: 2pm and Johannesburg: 4pm**) to discuss its Audited Financial Results for the 12-month period ended December 2023, which can be downloaded [here](#). Also, the presentation for the conference call will be made available, an hour before the call and can be downloaded [here](#).

To participate, kindly click this [link](#) to register and join the conference.

FOR FURTHER INFORMATION:

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About BUA Cement Plc

BUA Cement Plc is Nigeria's second largest cement company and the largest producer in its North-West, South-South and South-East regions; with a combined installed capacity of 11 mmtpa and with plans underway to increase existing capacity to 17 mmtpa through the commissioning of 2 new lines. BUA Cement operates strategically from Okpella, Edo State and Kalambaina, Sokoto State.

Currently, the fourth most capitalised company of the Nigerian Exchange Group (NGX). BUA Cement is committed to quality - a differentiating attribute, driven by its people, innovation and technology; and positioned to solving Nigeria's cement under capacity while driving economic growth and development.

More information can be found at www.buacement.com

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